

# Newsletter

*March 10, 2011*

## CXLT PROGRAM

The next CXLT Certification Program will be conducted by **EXCEL TRIBOMETERS, LLC** on Tuesday, March 22, 2011, in Denver, Colorado, at the Renaissance Denver Hotel. The response has been overwhelming, so the room has been upgraded to accommodate a few more spots. If you want to participate please make your reservations immediately.

## ASTM WK31985

Regarding the Standard Practice for Certification of Walkway Tribometers, WK31985, we voted affirmative with comment as follows:

“This looks quite rough, but ASTM needs to get something moving. To that end, an affirmative vote will encourage development. All reference to "frictional properties" should be changed to "slip resistance properties related to human ambulation." Relying on F2508 (a standard that does not yet exist? and that does not represent the at-risk population) is not great, but is the best that ASTM has come up with.”

Let's all keep in mind that every year about 8 million people in the USofA are injured severely enough by falling to go to the hospital. ASTM needs to develop a viable standard for instruments to measure walkway slip resistance for safety as soon as it can.

## USC TESTING

A big 'Thank You' goes to those CXLTs who attended a marathon precision and bias testing session at USC in November, where the performance and reliability of the XL was again confirmed. The XL properly ranked the four test surfaces, and clearly separated the dangerous materials and conditions from the acceptable ones. Complete testing of two different test feet was conducted on the four reference surfaces.

All eight operators used the upgraded XL with Sequencer and proved that it does not change the operational characteristics of the machine other than its intended purpose of providing a uniform actuation time. Everyone agreed that the ease and speed of using the already easy-to-use and fast XL was even better. The Sequencer Upgrade to existing machines is now available for \$800, which includes an Instrument Calibration. The XL with Sequencer is for sale new for \$4,800.00.

## WEBSITE UPDATE

The EXCEL TRIBOMETERS, LLC website has recently been improved for your convenience to include an integrated shopping cart and online checkout. If you haven't lately, take a few minutes to browse the site. Comments and suggestions are welcome. While you are at the EXCEL TRIBOMETERS, LLC website, make sure you have the most recent version the User Guide. Several improvements have been made over the recent year to improve the consistency and uniformity of results.

### **INSTRUMENT CALIBRATION AND REFURBISHING SERVICE**

Your XL VIT is a scientific instrument and requires regular instrument calibration and refurbishing, as with any similar credible metering device. The fee for instrument calibration, if you are on time, is \$200. For those of you who are not current and your slipmeter is overdue, we are offering new standard pricing of \$300 plus parts, which may save money for our customers who have neglected to have their slipmeter refurbished for an extended period of time.

Please keep in mind that if you maintain your tribometer by sending it for service at the proper intervals, **we will repair anything** within 6 months following service, for shipping costs only, unless there is clear evidence of physical abuse or extraordinarily extensive use. Some machines are shared by many and used constantly. Those slipmeters need servicing more often. Please be careful when packing and shipping your instrument. The most common form of abuse we see is abuse from poor packing techniques. See Instrument Calibration page on the EXCEL TRIBOMETERS, LLC website for the simple methods that are safe. A custom fit Pelican Hard Case is now available as detailed on the website.

We **value your input** and questions, and look forward to hearing from you. All of your comments and concerns are welcome and will be thoroughly addressed. Your communications are treated with respect, and kept in the strictest of confidence. You may contact Peter directly at 757-897-2853, or by email at [pwidas@EXCELTRIBOMETERS.com](mailto:pwidas@EXCELTRIBOMETERS.com).

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